IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF TEXAS TYLER DIVISION

BLUE SPIKE, LLC,

Plaintiff,

v.

HUAWEI TECHNOLOGIES CO., LTD., et al.,

Defendants.

Civil Action No. 6:13-CV-679-MHS

LEAD CASE

JURY TRIAL DEMANDED

PLAINTIFF'S OPPOSED MOTION TO AUTHORIZE JURISDICTIONAL DISCOVERY FROM DEFENDANT GUANGDONG OPPO ELECTRONICS INDUSTRY CO., LTD.

Pursuant to Federal Rule of Civil Procedure 26(a) & (d) and Local Rule CV-26(d), Plaintiff Blue Spike, LLC ("Blue Spike") files this Motion to Authorize Jurisdictional Discovery From Defendant Guangdong Oppo Electronics Industry Co., Ltd. ("OPPO") and states:

- 1. Blue Spike filed its original Complaint in this patent infringement action on October 8, 2013.
- 2. On June 30, 2014, OPPO filed a Motion to Dismiss Pursuant to Fed. R. Civ. P. 12(b)(2) and 12(b)(3). (Dkt. 49). In the motion, Defendant contends that this Court lacks personal jurisdiction over it and should be dismissed.
- 3. On July 17, 2014, Blue Spike filed its Response to Defendant's Motion to Dismiss. (Dkt. 50). In its Response, Blue Spike outlined the basis for this Court's jurisdiction over Defendant—namely, that Defendant's infringing products arrive in Texas through the stream of commerce and Defendant knows and intends for its products to arrive in the United States and Texas.

- 4. If, however, the Court believes additional evidence on these issues is necessary, Blue Spike requests that the Court enter an Order authorizing Blue Spike to conduct specific jurisdictional discovery regarding Defendants. "[W]here issues arise as to jurisdiction or venue, discovery is available to ascertain the facts bearing on such issues." *Oppenheimer Fund, Inc. v. Sanders*, 437 U.S. 340, 350 n.13 (1978). The Federal Circuit has repeatedly held that where the parties have not conducted jurisdictional discovery, a plaintiff need only make a *prima facie* showing of jurisdiction. *See, e.g., Graphic Controls Corp. v. Utah Medical Products, Inc.*, 149 F.3d 1382, 1383 n.1 (Fed. Cir. 1998); *Deprenyl Animal Health, Inc. v. University of Toronto Innovations Foundation*, 297 F.3d 1343, 1347 (Fed. Cir. 2002). Blue Spike has made that showing and now requests jurisdictional discovery to supplement it.
- 5. This discovery, attached to this Motion as Exhibits 1 through 3, will primarily ask for information about the following issues: (1) Defendant's knowledge that its products are arriving in the U.S. and this district; (2) Defendant's intent that its products arrive in the U.S. and this district; (3) Defendant's business relationship—operational and organizational—with companies selling products into the United States; (4) Defendant's control over subsidiaries relating to the sale of products into the United States and this district; and (5) Defendant's creation or use of sales networks or relationships that reach into Texas. Other discovery may be necessary as well, but these items are indisputably relevant to Defendant's claims that it has no jurisdictional contact with Texas or this District.
- 6. The requested discovery and disclosures will also provide Blue Spike with additional evidence to include in an Amended Complaint and submit in an amended opposition to Defendants' Motions to Dismiss. These are additional reasons for the Court to authorize the requested discovery and disclosures. *See Trintec Industries, Inc. v. Pedre Promotional Products*,

Inc., 395 F.3d 1275, 1283 (Fed. Cir. 2005) (holding that jurisdictional discovery is appropriate

where party demonstrates that it can supplement its jurisdictional allegations through discovery);

Patterson v. Dietze, Inc., 764 F.2d 1145, 1148 (5th Cir. 1985) ("jurisdictional discovery is within

the trial court's discretion and will not be disturbed ordinarily unless there are unusual

circumstances showing a clear abuse"); Keranos, LLC v. Analog Devices, Inc., 2011 U.S. Dist.

LEXIS 102618, *33-34 (E.D. Tex. Sept. 12, 2011).

7. Pursuant to Federal Rule of Civil Procedure 26(a) & (d) and Local Rule CV-

26(d), and for the reasons stated above. Blue Spike respectfully requests that the Court grant this

Motion. Specifically, Blue Spike requests: (1) that it be allowed to propound the attached

interrogatories and requests for production to Defendants dealing specifically with jurisdictional

issues; (2) that these discovery requests not count against the limited number of discovery

requests available to Plaintiff under the Federal Rules of Civil Procedure and this Court's local

rules; (3) that it be allowed to depose Rule 30(b)(6) representatives most knowledgeable about

the jurisdictional issues raised by Defendants; (4) that the Defendants be ordered to produce all

documents and information relevant to its jurisdictional defenses within 30 days; and (5) that

Blue Spike be allowed to file an amended Response to Defendants' Motions to Dismiss and an

Amended Complaint after conducting this discovery.

WHEREFORE, Blue Spike prays that the Court grant its Motion and enter an order

authorizing the requested discovery and mandating the requested disclosures.

Respectfully submitted,

/s/ Randall T. Garteiser

Randall T. Garteiser

Texas Bar No. 24038912

rgarteiser@ghiplaw.com

Christopher A. Honea

3

Texas Bar No. 24059967 chonea@ghiplaw.com Christopher S. Johns Texas Bar No. 24044849 cjohns@ghiplaw.com Kirk J. Anderson California Bar No. 289043 Peter S. Brasher California Bar No. 283992 GARTEISER HONEA, P.C. 218 N. College Ave. Tyler, Texas 75702 Telephone: (903) 705-7420

Facsimile: (888) 908-4400

Counsel for Blue Spike, LLC

CERTIFICATE OF SERVICE

I, Randall T. Garteiser, am the ECF User whose ID and password are being used to file this document. I hereby certify that all counsel of record who are deemed to have consented to electronic service are being served with a copy of this document via the Court's CM/ECF system per Local Rule CV-5(a)(3) on this day. Pursuant to Federal Rule of Civil Procedure 5, this document was served via U.S. Mail and electronic means to counsel for Defendant that are not receiving this document via CM/ECF.

/s/ Randall T. Garteiser
Randall T. Garteiser

CERTIFICATE OF CONFERENCE

Pursuant to Local Rule CV-7(h), counsel for Plaintiff and counsel for Defendants had a personal conference by telephone on August 4, 2013. Peter S. Brasher and I, lead counsel, participated on behalf of the plaintiff. Gus Siller, lead counsel, and Kori Anne Bagrowski participated on behalf of the Defendant, Guangdong Oppo Electronics Industry Co., Ltd. During this conference, the participants gave each other the opportunity to express his or her views concerning the dispute. Moreover, the participants compared views and discussed the issues in an attempt to resolve their differing views. The participants sincerely attempted to present the merits of their respective positions and meaningfully assess the relative strength and weaknesses of their positions. Despite meeting and conferring in good faith, the discussions conclusively ended in an impasse, leaving an open issue for the court to resolve. Thus, this motion is opposed. Local Rule CV-7(i).

/s/ Randall T. Garteiser
Randall T. Garteiser